## SEQUEL

# Partnering with management to accelerate growth and build industry leading companies

### Overview

- Dallas-based private equity firm formed in 2002, specializing in making control equity investments in profitable lower middle market businesses
- Focused primarily on food & beverage plus select investments in agribusiness, and plastics/specialty materials sectors
- Principals have over 150 years of combined operational, management, and private equity experience in which they have acquired and grown over 125 companies in their focus areas

#### **Investment Strategy**

- Identify sub-sectors where there is meaningful growth potential, solid fundamentals, and an opportunity to create long-term value
- Align strategic objectives and economic incentives with management team
- Develop strategic initiatives, invest capital, and augment management team as needed to support and execute well-defined strategic growth plan
- Companies with greater than \$5.0 MM EBITDA
- Enterprise value of \$50 150 MM
- U.S. based

#### **Transaction Structures**

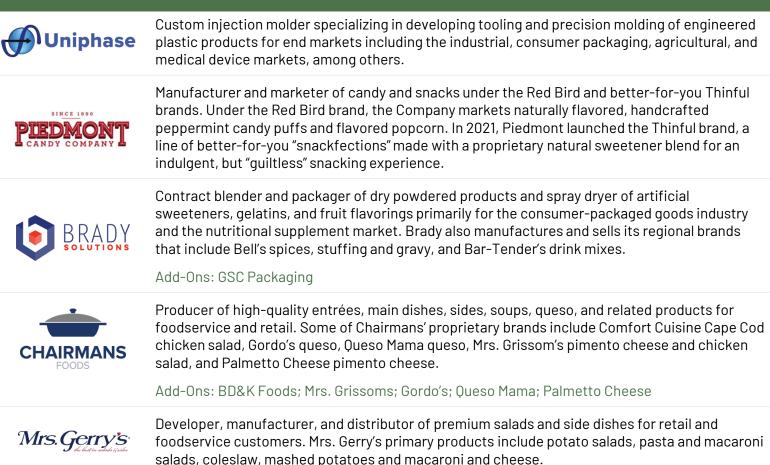
- Buy-outs (primarily control ownership, but will entertain non-control structures)
- Management-led recapitalizations
- Growth capital
- Acquisitions of divisions and subsidiaries

Investment and Operating Team							
<b>John W. Madden</b> Managing Partner		<b>Michael L. Crow</b> Partner - CFO		<b>Lisa Tyson</b> Partner - General Counsel		<b>Alan J. Bernon</b> Founding Partner	
<b>Charles D. Bognanno</b> Director Business Development	<b>Clint G. Golman</b> Vice President		<b>lan L. Chabal</b> Senior Associate		<b>Brian M. Wright</b> Fund Controller		<b>William A. Bonner</b> Operating Partner Agribusiness
<b>Michael E. Dahl</b> Operating Partner Plastics & Specialty Materials	Paul E. Fras Operating Pa Financial & Bu Process	artner Isiness	Ernest (G Grav Operating Food & Be	es Partner	<b>Kelly B. K</b> Operating F Operati	Partner	<b>John D. Robinson</b> Operating Partner Food & Beverage

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#### **Current Portfolio Companies**



#### **Realized Investments**



Producer and supplier of a variety of seed products for use in conservation (native grasses and wildflowers) and farm (wheat, forage, and cover crops) applications. Sold November 2023.



Provider of specialty, critical components and services that transport and store highly corrosive liquids and gases for the semiconductor, life science, wastewater, industrial gas, and chemical processing industries. Sold June 2018.



Manufacturer, marketer and distributer of a comprehensive line of branded and private label refrigerated desserts, dips, salsas, hummus, cheese and sour cream. Sold June 2021.



Year-round grower, marketer, and shipper of fresh produce, primarily "warm season" vegetables with a core focus on bell peppers, cucumbers, squash, and beans. Sold May 2019.



Leading specialty grain-based ingredient manufacturer supplying whole grain ingredients for consumer products in the granola bar, cereal, baking, and snack food industries. Sold August 2010.



Manufacturer and distributor of high-density polyethylene pressure pipe through seven manufacturing locations (in the U.S. and Canada) for applications in the oil & gas, mining, municipal water/sewer, irrigation, and industrial end markets. Sold November 2016.